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July 24, 2008

Mr. Paul R. Spector  
American Association of Independent Claims Professionals  
150 South Warner Road • Suite 156  
King of Prussia, PA 19406

Dear Mr. Spector:

I would like to thank your organization for continuing our discussion concerning independent adjuster licensing in Minnesota. In light of your concerns and the national movement toward uniformity in adjuster licensing, we have reconsidered our previous policy that only a state-sponsored adjuster examination qualifies as "a similar examination in another state whose standards are equivalent to those in Minnesota for the class of license applied for" under Minn. Stat. §72B.04.

Going forward, Minnesota will accept a Letter of Certification from another state as sufficient and satisfactory evidence of having passed "a similar examination" if, in fact, that state requires applicants for an independent adjuster license to demonstrate competency by passing an examination. The examination need not be state-sponsored, but it must be offered as part of a state-approved mechanism for obtaining licensure.

If I may be of any further service to you, please contact me directly at 651-282-6407 or [peter.bratsch@state.mn.us](mailto:peter.bratsch@state.mn.us).

Sincerely,

A handwritten signature in black ink that reads "Peter Bratsch". The signature is written in a cursive style with a horizontal line underneath.

Peter Bratsch  
Licensing Director

Cc: Manny Munson-Regala, Deputy Commissioner

*[Faint, illegible text, likely a carbon copy or bleed-through from the reverse side of the page.]*